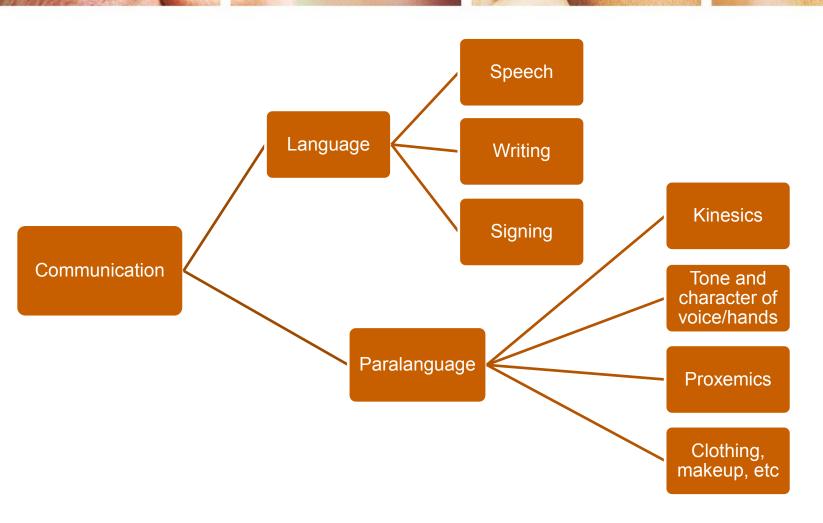


What is Communication?







Topical:

Historical:

Behavioral:

Structural:

Symbolic:

social organization, religion, or economy

generations

and distinguish people from animals Culture consists of patterned and interrelated ideas, symbols, or

behaviors

society

Mental:

Normative: **Functional:** environment or living together

Culture is ideals, values, or rules for living Culture is the way humans solve problems of adapting to the Culture is a complex of ideas, or learned habits, that inhibit impulses

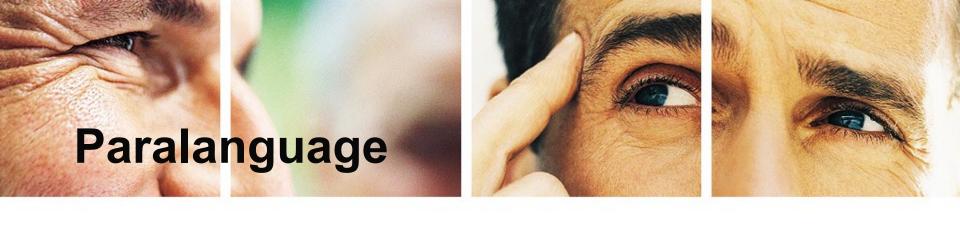
Culture is based on arbitrarily assigned meanings that are shared by a

Culture is social heritage, or tradition, that is passed on to future Culture is shared, learned human behavior, a way of life

Culture consists of everything on a list of topics, or categories, such as



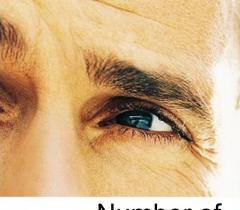
- Choice of language
 - Dialect
 - Accent
 - Pidgin/Creole
- Speech
- Signing
- Writing



- Kinesics
 - Body Language
- Tone and character of voice/hands
 - Register
- Proxemics
 - Distance between speaker
- Clothing, makeup, etc







Frozen

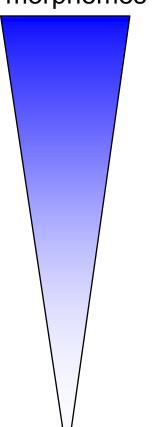
Formal

Consultative

Casual

Intimate

Number of morphemes



Number of users





High-context cultures

- Long-lasting relationships
- Exploiting context
- Spoken agreements
- Insiders and outsiders clearly distinguished
- Cultural patterns ingrained, slow change

Low-context cultures

- Shorter relationships
- Less dependent on context
- Written agreements
- Insiders and outsiders less clearly distinguished
- Cultural patterns change faster



Factors /
Dimensions

High Context

Low Context

Lawyers

Less important

Very important

A person's word

Is his or her bond

Get it in writing

Responsibility for organizational error

Taken by top level

Pushed to lowest level

Negotiations

Lengthy

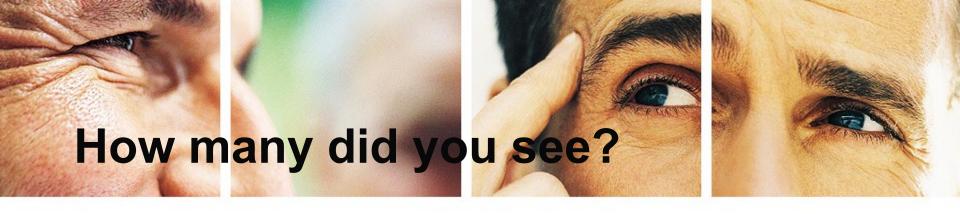
Proceed quickly



- Perception is selective.
- Perceptual patterns are learned.
- Perception is *culturally determined*.
- Perception tends to remain *constant*.
- We therefore see things that do not exist, and do not see things that do exist.
- We perceive what we expect to perceive.



FINISHED FILES ARE THE RESULT OF YEARS OF SCIENTIFIC STUDY COMBINED WITH THE EXPERIENCE OF YEARS



Native speakers of English often see only three F's while non-native speakers see six. Native speakers tend to overlook the F's in the word "of".



- Consciously held.
- Descriptive rather than evaluative.
- · Accurate.
- The first best guess.
- Modified







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